



Purpose: To help others build their businesses and serve any referrals we receive as if we are serving Christ in the referral.

The Mt Juliet Referral Group is unapologetically based upon Christian Principles

1. Seek to honor God first in your business.
(Matthew 6:33 & Colossians 3:17)
2. Put Others Above Yourself. (Philippians 2:3)
3. Meet Needs (Ephesians 2:10)

Mt Juliet Referral Group

- I will always be supportive and maintain a positive attitude with MJ Referral Group members
- I will always be responsible with the referrals that I receive from MJ Referral Group members
- I will always provide the level of service as I have quoted customers and remain honest on the pricing
- I will always maintain the ethical standards of my profession with MJ Referral Group and it's referrals
- I will always maintain trust and goodwill with MJ Referral Group and it's referrals
- I will always be truthful with MJ Referral Group and any referrals I receive
- I will always follow up with MJ Referral Group members that have give me referrals and let them know the outcome



Mt Juliet Referral Group Policies and Procedures

Only one person from each profession is permitted to join.

Membership fees are \$50 annually

Profession must be full time occupation, not part time

Meetings are Thursday mornings and last 60 minutes. Our meetings begin at 8:00 and end at 9:00. We meet every week, except the third Thursday of the month.

It's important that you attend meetings. You cannot build a relationship if you are not present. If you cannot attend, you may send a substitute to the meeting. Your substitute can only represent their business if there is not a competing seat taken. You are allowed 4 absences in a 6 month period.

Members are expected to bring a referral, testimonial, or visitor each week.

There is a medical leave of absence for 30 days after leadership approval. This applies to you or any immediate family member. This absence can be extended with leadership approval.

Your membership belongs to you, not your company. If you choose to leave, your seat comes open and applications are accepted. Someone from your company can apply but the seat is not guaranteed to them.

A visitor must visit 3 weeks before applying for membership. This allows each party to make sure it is a good fit.

If you choose to leave the MJ Referral Group, you must wait 6 months before reapplying, if your seat is still open.

Policies are subject to change and the Leadership Team will advise you of any changes.



Mt Juliet Referral Group Application

Applicant Name: _____

Business Name: _____

Mailing Address: _____

Website: _____

Email: _____

Business Phone: _____ . Cell: _____

Seat Applying for: _____

Standards and Expectations

I have read the Mt Juliet Referral Group Purpose, Policies and Procedures. I am in agreement and willing to commit to them and to the group members.

If am unable to attend a meeting, I will send a sub to represent my business. I understand that regular attendance is expected and I am expected to not miss more than 4 times in 6 months without sending a representative to represent me.

I understand that the Mt Juliet Referral Group is committing to be present for each other. If my attitudes, business activities, or attendance falls below expectations, the Mt Juliet Referral Group leadership has the option to replace me in the group.

I also understand that I may be asked for references before approval.

Applicant Signature

\$50 Fee Paid: _____

